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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bombay, India

Almonds

*Monthly Market Share For: April 1997*

Month\Year: 14\39

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>						<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
APL	100%	100%	40 Days	\$1,960						AI			AI					\$1,960

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: April 1997

Month\Year: 10\46

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	81%	50%	10 Days	\$1,098	AI		AI	AI					\$1,098
Yang Ming	19%	7%	16 Days	\$950.00	AI		AI	AI					\$950
Hanjin	0%	23%	12 Days	\$1,098	AI		AI	AI				16 KT	\$1,098
Hyundai	0%	7%	12 Days	\$1,142	\$7		2%	AI					\$1,277
APL	0%	5%	17 Days	\$1,144	\$7		2%	AI				16 KT	\$1,279

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Hong Kong

Almonds

*Monthly Market Share For: April 1997*

Month\Year: 3\11

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Sea-Land	31%	9%	14 Days	\$913.00	\$7			AI					\$1,025
Yang Ming	31%	9%	16 Days	\$3,150	AI			AI					\$3,150
Neptune	31%	9%	19 Days	\$913.00	\$7			AI					\$1,025
Hyundai	6%	2%	15 Days	\$898.00	\$7			AI					\$1,010
Mitsui OSK	0%	20%	21 Days	\$913.00	\$7			AI					\$1,025

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

*Monthly Market Share For: April 1997*

Month\Year: 1\4

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
					<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
Sea-Land	100%	79%	26 Days	\$1,680	\$7			AI					\$1,792
Maersk	0%	24%	23 Days	\$1,680	\$7			AI					\$1,792

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

*Monthly Market Share For: April 1997*

Month\Year: 7\17

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Yang Ming	57%	53%	17 Days	\$919.00	\$112 <sup>1</sup>		10%	AI				16 KT	\$1,123
Evergreen	29%	35%	20 Days	\$1,215	\$112 <sup>1</sup>		10%	AI				16 KT	\$1,449
Maersk	14%	6%	18 Days	\$974.00	\$112 <sup>1</sup>		10%	AI				16 KT	\$1,183

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: April 1997

Month\Year: 4\5

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	25%	38%	28 Days	\$1,291	AI			AI				16 KT	\$1,291
Sea-Land	25%	38%	25 Days	\$1,638	\$7			AI				16 KT	\$1,750
Maersk	25%	19%	22 Days	\$1,638	\$7			AI				16 KT	\$1,750
Neptune	14%	11%	26 Days	\$1,638	\$7			AI				16 KT	\$1,750
OOCL	9%	14%	21 Days <sup>4</sup>	\$1,638	\$7			AI				16 KT	\$1,750

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: April 1997

Month\Year: 2\7

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	51%	15%	21 Days	\$1,694 <sup>1</sup>	\$112 <sup>1</sup>		17%	AI					\$2,094
Maersk	48%	53%	20 Days	\$1,164	\$112		17%	AI				18 KT	\$1,474
Mitsui OSK	1%	0%	20 Days	\$1,164	\$112		17%	AI				18 KT	\$1,474
Sea-Land	0%	17%	23 Days	\$1,212	\$112		17%	AI				18 KT	\$1,530

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: April 1997

Month\Year: 5\90

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	37%	27%	11 Days	\$163.00	\$7		42%	AI					\$3,815
Evergreen	22%	7%	12 Days	\$1,287	\$112 <sup>1</sup>		42%	AI				16 KT	\$1,940
Yang Ming	19%	28%	10 Days	\$166.00	\$112 <sup>1</sup>		42%	AI				16 KT	\$3,884
Mitsui OSK	11%	3%	11 Days	\$163.00	\$7		42%	AI					\$3,815
Hanjin	7%	16%	11 Days	\$992.00	\$7		42%	AI				16 KT	\$1,521
APL	4%	2%	11 Days	\$163.00	\$7		42%	AI					\$3,815

1 Rate is per container